

Analisis de Sensibilidad de la Pesca en el Perú del 12.11 al 24.01.2021

| | Avance TM | Desembarques | Promedio TM | Avance | Promedio/día | Promedio Ene | Dias Faltan Ene | Deadline Ene |
|-------------------------|---------------|--------------|-------------|--------|--------------|--------------|-----------------|--------------|
| Del 12.11 al 30.11.2020 | 710,024.970 | 8738 | 81.257 | 25.54% | 1.34% | | | |
| Del 01.12 al 31.12.2020 | 1,224,856.920 | 10560 | 115.390 | 44.00% | 1.42% | | | |
| Del 03.01 al 24.01.2021 | 115,198.9501 | 3499 | 130.281 | 18.53% | 0.77% | 21,466.623 | 15.37 | 9/02/2021 |

Analisis de Sensibilidad 1

| | | | | | |
|--------|--------------|----------------------|--------|----------------|------|
| Cuota: | 2,780,000 TM | Avance Centro Norte= | 88.13% | Dias de pesca= | 74 |
| | | Dias faltantes según | | Promedio= | 9.56 |

| | |
|---------------------------|----------------|
| Promedio en porcentajes | 1.19% |
| Promedio de la temporada= | 33,109.188 TM |
| Saldo de la temporada= | 329,920.060 TM |

Pesca anterior

| | | | | | |
|---------------------|--------------------------|------------|-------------------------|-------|----|
| 12.11 al 24.01.2021 | Promedio Nacional al día | 24.01.2021 | Descargas Centro- Norte | 24.01 | 11 |
|---------------------|--------------------------|------------|-------------------------|-------|----|

Total litoral

| | | |
|--------------------|--------------------|-------|
| 2,450,079.940 | 2da Temporada 2020 | Total |
| Total Desembarques | 22997 | |

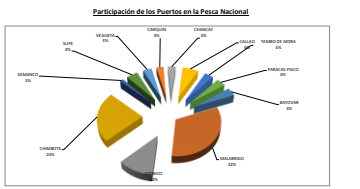
| | Promedio | Especie | Avance | Promedio/día | Promedio Ene | Dias Faltan Ene | Deadline Ene |
|---------------|-------------|---------|--------|--------------|-------------------|-----------------|--------------|
| BAYOVAR | 94,764.310 | 1312 | 3.87% | 72.229 | Engraulis Rignens | Anchoa Nassu | 94,764.310 |
| MALABRIGIO | 791,066.355 | 8624 | 32.29% | 91.728 | Engraulis Rignens | | 790,872.940 |
| COISHCO | 285,520.650 | 2274 | 11.65% | 125.559 | Engraulis Rignens | | 285,520.650 |
| CHIMBOTE | 577,275.775 | 5127 | 23.56% | 112.595 | Engraulis Rignens | | 577,275.775 |
| SAMANCO | 36,838.870 | 221 | 1.50% | 166.692 | Engraulis Rignens | | 36,838.870 |
| SUPE | 110,588.235 | 784 | 4.51% | 141.056 | Engraulis Rignens | | 110,588.235 |
| VEGUETA | 85,468.475 | 701 | 3.49% | 121.924 | Engraulis Rignens | | 85,468.475 |
| CARQUIN | 67,891.130 | 877 | 2.77% | 77.413 | Engraulis Rignens | | 67,891.130 |
| CHANCAY | 72,777.970 | 537 | 2.97% | 135.527 | Engraulis Rignens | | 72,777.970 |
| CALLAO | 151,717.700 | 1395 | 6.19% | 108.758 | Engraulis Rignens | | 151,346.625 |
| TAMBO DE MORÁ | 86,570.200 | 540 | 3.53% | 160.315 | Engraulis Rignens | | 86,570.200 |
| PARACAS PISCO | 89,600.270 | 605 | 3.66% | 148.100 | Engraulis Rignens | | 89,600.270 |

| | | | | | | | | | | | |
|--------------------------|---------------|-------|---------|---------|--|--------------|-------|---------|----|--------|---------|
| Total Pesca Centro Norte | 2,450,079.940 | 22997 | 100.00% | 106.539 | | 2,449,515.05 | 22986 | 564.896 | 11 | 51.354 | 100.00% |
|--------------------------|---------------|-------|---------|---------|--|--------------|-------|---------|----|--------|---------|

Analisis de Sensibilidad 2

| Desembarques | Total TM | Total Desembarques | Promedio | % | Cuota | Pesca | Saldo | % de Avance | Terceros (Aprox) | % Nacional | Fecha Estimada de Fin de Cuota según promedios |
|--|---------------|--------------------|----------|---------|------------|-------------|------------|-------------|------------------|------------|--|
| AUSTRAL GROUP | 187210.540 | 1377 | 135.955 | 7.64% | 194,171.32 | 166,619.860 | 27,551.460 | 85.81% | 20,590.680 | 0.74% | 6/02/2021 |
| Cintarqna | 15938.650 | 140 | 113.848 | 0.65% | | | | | | | |
| CGI INVESTMENT | 143542.775 | 1449 | 98.373 | 5.82% | | | | | | | |
| COPEINCA | 357256.050 | 3153 | 113.307 | 14.58% | | | | | | | |
| CA PESQUERA DEL PACIFICO CENTRO | 52986.640 | 548 | 96.691 | 2.16% | | | | | | | |
| GER EXPORT | 24242.805 | 221 | 109.696 | 0.99% | | | | | | | |
| PESQUERA CANTABRIA | 62148.760 | 404 | 155.834 | 2.54% | 48,858.97 | 48,889.220 | 169.750 | 99.63% | 13,459.540 | 0.48% | 29/01/2021 |
| PESQUERA CAPICORNIO | 12996.960 | 137 | 65.974 | 0.53% | 17,479.54 | 17,076.970 | 402.670 | 97.70% | -4,079.910 | -0.15% | 26/01/2021 |
| PESQUERA CARAL | 12116.885 | 73 | 165.985 | 0.49% | 19,341.02 | 20,768.465 | -1,427.445 | 107.38% | -8,651.580 | -0.31% | 19/01/2021 |
| PESQUERA CENTINELA | 108975.120 | 1097 | 99.339 | 4.45% | 68,691.51 | 63,938.390 | 4,753.130 | 93.08% | 45,036.740 | 1.62% | 28/01/2021 |
| PESQUERA DIAMANTE | 285319.955 | 2253 | 126.640 | 11.65% | 236,308.23 | 202,367.190 | 33,941.040 | 85.64% | 82,952.765 | 2.98% | 6/02/2021 |
| PESQUERA EXALMAR Metal | 37355.390 | 4414 | 84.584 | 15.24% | 168,017.68 | 138,507.805 | 29,509.875 | 82.44% | | 0.00% | |
| PESQUERA HAYDUK S.A.: MILDO EUDOCIO MARTINEZ M | 275085.100 | 3016 | 91.205 | 11.23% | 188,234.45 | 154,068.130 | 31,166.260 | 83.19% | 121,016.910 | 4.35% | 7/02/2021 |
| PESQUERA IMAHA (22-12-2020 Avance) | 10323.405 | 105 | 98.318 | 0.42% | 13,727.00 | 13,700.300 | 26.700 | 99.80% | -3,970.805 | -0.12% | 26/02/2021 |
| PESQUERA PELAYO | 6650.870 | 61 | 109.031 | 0.27% | 17,932.67 | 17,672.630 | 260.040 | 98.55% | -11,021.760 | -0.40% | 26/01/2021 |
| PROCESADORA DEL CAMPO | 0.000 | 0 | 0.000 | 0.00% | | | | | | | |
| TASA, Isa, Majat, Ninfas Del Mar | 522930.025 | 4489 | 116.491 | 21.34% | 422,437.44 | 366,121.200 | 56,316.240 | 86.67% | 156,808.825 | 5.64% | 5/02/2021 |
| TOTAL | 2,450,079.930 | 22997 | 106.539 | 100.00% | | | | | | | |

| Total E/P (M\$) | E/P Nominadas (M\$) | E/P Pescando (M\$) | Total Capacidad Bodega (M\$) | Total Capacidad Bodega Pescando (M\$) | % Utilización | Semestrat |
|-----------------|---------------------|--------------------|------------------------------|---------------------------------------|---------------|-----------|
| 20 | 20 | 20 | 11,010.23 | 11,010.23 | 100.00% | |

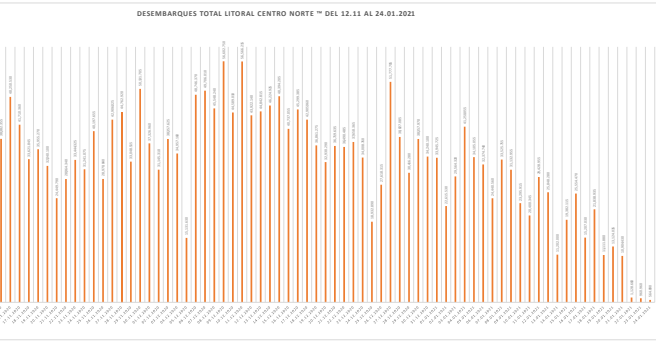


Analisis de Sensibilidad 3

| Zda Temporada 2020 | Total Litoral Centro Norte | Desembarques Nov-Ene 2021 |
|--------------------|----------------------------|---------------------------|
|--------------------|----------------------------|---------------------------|

| Nov-Ene 2021 | 2020 | |
|--------------|------------|-----|
| 12.11.2020 | 22,222.115 | 191 |
| 13.11.2020 | 53,573.810 | 497 |
| 14.11.2020 | 46,150.495 | 438 |
| 15.11.2020 | 38,382.355 | 421 |
| 16.11.2020 | 48,250.530 | 490 |
| 17.11.2020 | 41,710.360 | 470 |
| 18.11.2020 | 33,621.845 | 520 |
| 19.11.2020 | 35,955.270 | 552 |
| 20.11.2020 | 32,046.100 | 476 |
| 21.11.2020 | 24,449.790 | 449 |
| 22.11.2020 | 28,964.340 | 458 |
| 23.11.2020 | 33,444.325 | 427 |
| 24.11.2020 | 31,241.975 | 462 |
| 25.11.2020 | 40,197.655 | 507 |
| 26.11.2020 | 28,970.840 | 472 |
| 27.11.2020 | 42,906.025 | 440 |
| 28.11.2020 | 44,762.920 | 469 |
| 29.11.2020 | 33,048.515 | 431 |
| 30.11.2020 | 50,131.705 | 568 |
| 01.12.2020 | 37,326.960 | 523 |
| 02.12.2020 | 31,145.310 | 434 |
| 03.12.2020 | 38,357.625 | 481 |
| 04.12.2020 | 34,957.160 | 502 |
| 05.12.2020 | 15,131.630 | 292 |
| 06.12.2020 | 48,746.370 | 509 |
| 07.12.2020 | 49,706.010 | 531 |
| 08.12.2020 | 45,548.240 | 390 |
| 09.12.2020 | 56,602.750 | 504 |
| 10.12.2020 | 44,589.010 | 403 |
| 11.12.2020 | 56,566.215 | 438 |
| 12.12.2020 | 43,922.140 | 341 |
| 13.12.2020 | 44,842.815 | 358 |

| | | | |
|--------------------------------|--------|--|----|
| Avance Centro Norte= | 88.13% | Dias de pesca Nov-Dic= | 74 |
| Dias faltantes según promedio= | | Dias REALES faltantes de la 2da temporada= | 7 |



| Dias Reales de Pesca | Promedios TM Nov-Dic 2020 |
|----------------------|---------------------------|
| 12.11.2020 | 116.346 |
| 13.11.2020 | 107.794 |
| 14.11.2020 | 105.366 |
| 15.11.2020 | 91.169 |
| 16.11.2020 | 98.470 |
| 17.11.2020 | 88.745 |
| 18.11.2020 | 64.657 |
| 19.11.2020 | 66.136 |
| 20.11.2020 | 67.311 |
| 21.11.2020 | 54.544 |
| 22.11.2020 | 63.241 |
| 23.11.2020 | 78.324 |
| 24.11.2020 | 67.621 |
| 25.11.2020 | 79.285 |
| 26.11.2020 | 61.379 |
| 27.11.2020 | 97.514 |
| 28.11.2020 | 95.443 |
| 29.11.2020 | 76.679 |
| 30.11.2020 | 88.260 |
| 01.12.2020 | 71.371 |
| 02.12.2020 | 71.763 |
| 03.12.2020 | 79.746 |
| 04.12.2020 | 69.636 |
| 05.12.2020 | 51.821 |
| 06.12.2020 | 95.769 |
| 07.12.2020 | 93.608 |
| 08.12.2020 | 116.790 |
| 09.12.2020 | 112.307 |
| 10.12.2020 | 110.643 |
| 11.12.2020 | 132.164 |
| 12.12.2020 | 128.804 |
| 13.12.2020 | 125.259 |



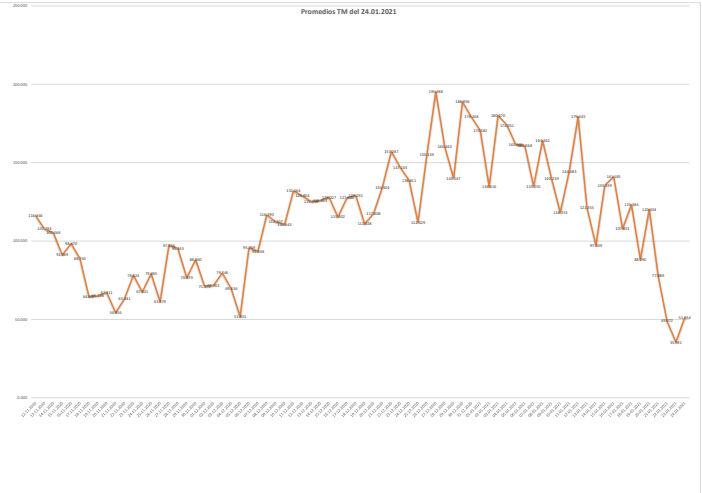
Refrigeración Industrial Servicio Técnico Mantenimiento Suministros

TORRES CARPIO PORTOCARRERO & RICHTER Abogados



| | | |
|------------|------------|-----|
| 14.12.2020 | 46.234.925 | 367 |
| 15.12.2020 | 48.394.205 | 378 |
| 16.12.2020 | 40.737.055 | 353 |
| 17.12.2020 | 45.299.385 | 355 |
| 18.12.2020 | 42.905.960 | 332 |
| 19.12.2020 | 36.861.275 | 332 |
| 20.12.2020 | 32.930.290 | 290 |
| 21.12.2020 | 36.719.635 | 273 |
| 22.12.2020 | 36.490.485 | 232 |
| 23.12.2020 | 37.658.365 | 256 |
| 24.12.2020 | 34.008.760 | 245 |
| 25.12.2020 | 18.932.890 | 169 |
| 26.12.2020 | 27.618.315 | 178 |
| 27.12.2020 | 51.777.705 | 265 |
| 28.12.2020 | 38.827.085 | 242 |
| 29.12.2020 | 30.416.280 | 217 |
| 30.12.2020 | 38.357.970 | 203 |
| 31.12.2020 | 34.240.100 | 191 |
| 01.01.2021 | 33.945.725 | 199 |
| 02.01.2021 | 22.615.530 | 168 |
| 03.01.2021 | 29.564.320 | 164 |
| 04.01.2021 | 41.250.055 | 237 |
| 05.01.2021 | 34.105.055 | 211 |
| 06.01.2021 | 32.374.740 | 201 |
| 07.01.2021 | 24.440.560 | 181 |
| 08.01.2021 | 33.525.755 | 204 |
| 09.01.2021 | 31.132.955 | 222 |
| 10.01.2021 | 23.295.915 | 197 |
| 11.01.2021 | 20.400.345 | 141 |
| 12.01.2021 | 29.428.955 | 164 |
| 13.01.2021 | 25.848.280 | 213 |
| 14.01.2021 | 11.202.000 | 115 |
| 15.01.2021 | 19.382.115 | 143 |
| 16.01.2021 | 25.554.470 | 181 |
| 17.01.2021 | 15.207.030 | 141 |
| 18.01.2021 | 21.838.935 | 177 |
| 19.01.2021 | 11.111.880 | 126 |
| 20.01.2021 | 13.124.035 | 109 |
| 21.01.2021 | 10.904.430 | 140 |
| 22.01.2021 | 1.128.660 | 23 |
| 23.01.2021 | 960.960 | 27 |
| 24.01.2021 | 564.890 | 11 |

Promedios **33.091.548** **311**

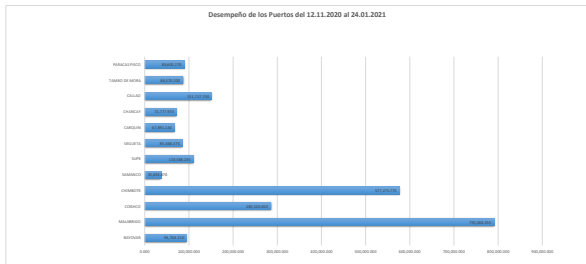
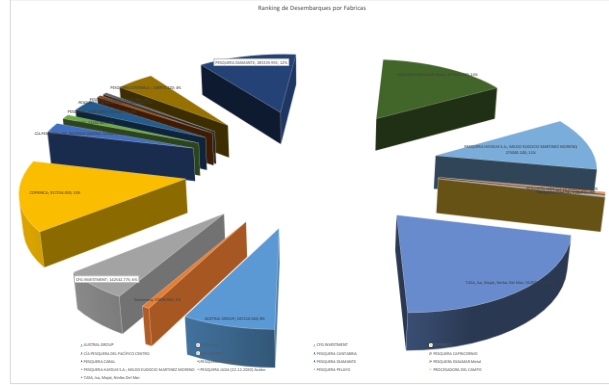
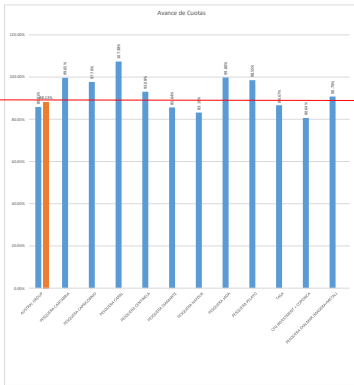


| | |
|------------|---------|
| 14.12.2020 | 125.953 |
| 15.12.2020 | 128.027 |
| 16.12.2020 | 115.402 |
| 17.12.2020 | 127.604 |
| 18.12.2020 | 129.235 |
| 19.12.2020 | 111.028 |
| 20.12.2020 | 117.608 |
| 21.12.2020 | 134.504 |
| 22.12.2020 | 157.287 |
| 23.12.2020 | 147.103 |
| 24.12.2020 | 138.811 |
| 25.12.2020 | 112.029 |
| 26.12.2020 | 155.159 |
| 27.12.2020 | 195.388 |
| 28.12.2020 | 160.443 |
| 29.12.2020 | 140.167 |
| 30.12.2020 | 188.956 |
| 31.12.2020 | 179.268 |
| 01.01.2021 | 170.582 |
| 02.01.2021 | 134.616 |
| 03.01.2021 | 180.270 |
| 04.01.2021 | 174.051 |
| 05.01.2021 | 161.635 |
| 06.01.2021 | 161.068 |
| 07.01.2021 | 135.031 |
| 08.01.2021 | 164.342 |
| 09.01.2021 | 140.239 |
| 10.01.2021 | 118.253 |
| 11.01.2021 | 144.683 |
| 12.01.2021 | 179.445 |
| 13.01.2021 | 121.353 |
| 14.01.2021 | 97.409 |
| 15.01.2021 | 135.539 |
| 16.01.2021 | 141.185 |
| 17.01.2021 | 107.851 |
| 18.01.2021 | 177 |
| 19.01.2021 | 88.190 |
| 20.01.2021 | 120.404 |
| 21.01.2021 | 77.889 |
| 22.01.2021 | 49.072 |
| 23.01.2021 | 35.591 |
| 24.01.2021 | 51.354 |

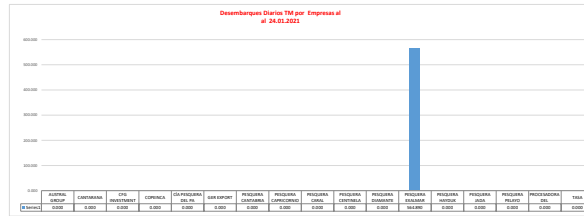


| | |
|---------------------------------|---------|
| AUSTRAL GROUP | 85.81% |
| PESQUERA CANTABRIA | 99.85% |
| PESQUERA CAPRICORNIO | 97.70% |
| PESQUERA CARAL | 107.38% |
| PESQUERA CENTINELA | 93.08% |
| PESQUERA DIAMANTE | 85.64% |
| PESQUERA HAYDUK | 83.19% |
| PESQUERA JADA | 99.80% |
| PESQUERA PELAYO | 98.55% |
| TASA | 86.67% |
| CGS INVESTMENT + COPEINCA | 80.64% |
| PESQUERA EXALMAR (MADERA+METAL) | 90.79% |

Avance Centro Norte **88.13%**



| Análisis de Sensibilidad 4 | | | |
|---|----------------|-----------|----------------|
| Desembargos Diarios por EMPRESAS 14.01.2021 | | | |
| AUSTRAL GROUP | 0.000 | 0 | 0.00% |
| CANTABRIA | 0.000 | 0 | 0.00% |
| CGS INVESTMENT | 0.000 | 0 | 0.00% |
| COPEINCA | 0.000 | 0 | 0.00% |
| CGS INVESTMENT + COPEINCA | 0.000 | 0 | 0.00% |
| GER EXPORT | 0.000 | 0 | 0.00% |
| PESQUERA CANTABRIA | 0.000 | 0 | 0.00% |
| PESQUERA CAPRICORNIO | 0.000 | 0 | 0.00% |
| PESQUERA CARAL | 0.000 | 0 | 0.00% |
| PESQUERA CENTINELA | 0.000 | 0 | 0.00% |
| PESQUERA DIAMANTE | 0.000 | 0 | 0.00% |
| PESQUERA EXALMAR | 564.890 | 11 | 100.00% |
| PESQUERA HAYDUK | 0.000 | 0 | 0.00% |
| PESQUERA JADA | 0.000 | 0 | 0.00% |
| PESQUERA PELAYO | 0.000 | 0 | 0.00% |
| PROCESADORA DEL CAMPO | 0.000 | 0 | 0.00% |
| TASA | 0.000 | 0 | 0.00% |
| TOTAL | 564.890 | 11 | 100.00% |



Análisis de Sensibilidad S - De la Flota Pesquera en el Perú que poseen Fabricas del 12.11 al 24.01.2021.

| | |
|--------------------------------|------|
| Días de pesca Nov-Dic- Ene= | 74 |
| promedio= | 9.96 |
| Días faltantes 2da Tempo. | 7 |

Avance General **88.13%** 24/01/2021 Fin de la Pesca 31/01/2021

| | Costo | Pesca | Saldo | % de Avance | Promedio de Avance | Días Faltantes | Fecha Cierre | Fecha Aproximada de Cierre | Promedio Diario |
|----------------------------------|---------------------|----------------------|--------------------|---------------|--------------------|----------------|--------------|----------------------------|-----------------|
| Desembarques | 13,727.09 | 13,700.300 | 26.790 | 99.80% | 1.35% | 1.14 | 24/01/2021 | 25/01/2021 | 185.14 |
| PESQUERA JADA (Acabo 22.12.2020) | 17,479.54 | 17,076.870 | 402.670 | 97.70% | 1.32% | 2.74 | 24/01/2021 | 26/01/2021 | 230.77 |
| PESQUERA CAPRICORNIO | 17,932.67 | 17,672.630 | 260.040 | 98.55% | 1.33% | 2.09 | 24/01/2021 | 26/01/2021 | 238.82 |
| PESQUERA PELAYO | 19,341.02 | 20,768.465 | -1,427.445 | 107.38% | 1.45% | -4.09 | 24/01/2021 | 19/01/2021 | 280.65 |
| PESQUERA CANTABRIA | 48,858.97 | 48,689.210 | 169.750 | 99.65% | 1.35% | 1.16 | 24/01/2021 | 25/01/2021 | 657.96 |
| PESQUERA CENTINELA | 66,729.66 | 61,938.380 | 2,791.280 | 95.82% | 1.29% | 4.23 | 24/01/2021 | 28/01/2021 | 864.03 |
| PESQUERA HAYDUK | 182,824.77 | 154,068.190 | 28,756.580 | 84.27% | 1.14% | 14.81 | 24/01/2021 | 7/02/2021 | 2082.00 |
| AUSTRAL GROUP | 194,171.32 | 166,619.860 | 27,551.460 | 85.81% | 1.16% | 13.24 | 24/01/2021 | 6/02/2021 | 2251.62 |
| PESQUERA DIAMANTE | 236,308.23 | 202,367.190 | 33,941.040 | 85.64% | 1.16% | 13.41 | 24/01/2021 | 6/02/2021 | 2734.69 |
| P. EXALMAR (MADERA+METAL) | 389,373.17 | 353,513.100 | 35,860.070 | 90.79% | 1.23% | 8.51 | 24/01/2021 | 1/02/2021 | 4777.20 |
| TASA | 422,437.44 | 366,121.000 | 56,316.240 | 86.67% | 1.17% | 12.38 | 24/01/2021 | 5/02/2021 | 4947.58 |
| CGI INVESTMENT + COPEINCA | 469,837.98 | 378,883.660 | 90,954.320 | 80.64% | 1.09% | 18.76 | 24/01/2021 | 11/02/2021 | 5120.05 |
| TOTAL | 2,079,021.86 | 1,803,419.065 | 275,602.795 | 86.74% | | | | | |

